

# Erate YR27 Internal Connections Quotation # 2024-181799v1

# Prepared By Logicalis for: Sedona-Oak Creek Unified School District

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To the attention of:
John Parks
Sedona-Oak Creek Unified School District 9
995 Upper Red Rock Loop Rd
Sedona, AZ 86336-9701
Tel: (928) 204-6700
Email: parks@sedonak12.org

March 25, 2024



# Erate YR27 Internal Connections Quotation # 2024-181799v1

Customer Name & Address	Logicalis Account Executive		
John Parks Sedona-Oak Creek Unified School District 9 995 Upper Red Rock Loop Rd Sedona, AZ 86336-9701 (928) 204-6700 parks@sedonak12.org	Robert Lundblade 8945 S. Hari Ave. Tempe, AZ 85284 +1 4808503480 robert.lundblade@us.logicalis.com		
BIII To Address	Ship to Address		
Sedona-Oak Creek Unified School District 9 995 Upper Red Rock Loop Rd Sedona,AZ 86336-9701 ATTN: Accounts Payable	Sedona-Oak Creek Unified School District 9 995 Upper Red Rock Loop Rd Sedona, AZ 86336-9701 ATTN: John Parks (928) 204-6700 parks@sedonak12.org		

Quotation expiration date: April 20, 2024

This Quotation adheres to the pricing requirements of the 1GPA Contract #19-07PV-03 contract.

SPIN: 143004779, Funding Year: 2024 / Year 27

Item	Qty	Manufacturer	Part Number	Description	Unit Price	Extended Price	
Produ	roducts						
1	10	UBIQUITI WIRELESS	UAP-AC-HD-US	Ubiquiti Unifi AP AC High Density Wireless Access Point	\$349.00	\$3,490.00	
2	1	CISCO NETWORK	C9407R-96U-BDL-EDU	Catalyst 9400 Series 7 slot;1xSup; 2xLC; EDU LIC	\$11,639.59	\$11,639.59	
3	2	CISCO NETWORK	C9400-NW-A	Cisco Catalyst 9400 Network Advantage License	\$0.00	\$0.00	
4	6	CISCO NETWORK	C9400-PWR-BLANK	Cisco Catalyst 9400 Series Power Supply Blank Cover	\$0.00	\$0.00	
5	2	CISCO NETWORK	C9400-S-BLANK	Cisco Catalyst 9400 Series Slot Blank Cover	\$0.00	\$0.00	
6	1	CISCO NETWORK	TE-C9K-SW	TE agent for IOSXE on C9K	\$0.00	\$0.00	
7	1	CISCO NETWORK	S9400UK9-1712	Cisco Catalyst 9400 XE 17.12 UNIVERSAL	\$0.00	\$0.00	
8	2	CISCO NETWORK	C9400-PWR-2100AC	Cisco Catalyst 9400 Series 2100W AC Power Supply	\$1,447.85	\$2,895.70	
9	2	CISCO NETWORK	CAB-L620P-C19-US	NEMA L6-20 to IEC-C19 14ft US	\$0.00	\$0.00	



Item	Qty	Manufacturer	Part Number	Description	Unit Price	Extended Price
27	1 4	CISCO NETWORK	C9400-LC-48H	Cisco Catalyst 9400 Series 48- Port UPOE+ 10/100/1000 (RJ-45)	\$0.00	\$0.00
28	1	CISCO NETWORK	C9400-LC-48H	Cisco Catalyst 9400 Series 48- Port UPOE+ 10/100/1000 (RJ-45)	\$0.00	\$0.00
29	1	CISCO NETWORK	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	\$0.00	\$0.00
30	1	CISCO NETWORK	C9300-48H-EDU	Catalyst 9300 48-port UPoE+; Network Essentials; E-RATE	\$7,832.24	\$7,832.24
31	1	CISCO NETWORK	C9300-NW-E-48	C9300 Network Essentials; 48- port license	\$0.00	\$0.00
32	1	CISCO NETWORK	SC9300UK9-1712	Cisco Catalyst 9300 XE 17.12 UNIVERSAL	\$0.00	\$0.00
33	1	CISCO NETWORK	PWR-C1-1900WAC-UP	Upgrade option 1900W AC 80+ platinum Config 1 Power Supply	\$496.81	\$496.81
34	1	CISCO NETWORK	PWR-C1-1900WAC-P/2	1900W AC 80+ platinum Config 1 Secondary Power Supply	\$1,845.30	\$1,845.30
35	2	CISCO NETWORK	C9K-PWR-CAB-AC-US	Power Cord for AC 1900W Power Supply for Cat9K (USA)	\$0.00	\$0.00
36	1	CISCO NETWORK	C9300-SSD-NONE	No SSD Card Selected	\$0.00	\$0.00
37	1	CISCO NETWORK	C9300-STACK-NONE	No Stack Cable Selected	\$0.00	\$0.00
38	1	CISCO NETWORK	C9300-SPWR-NONE	No Stack Power Cable Selected	\$0.00	\$0.00
39	1 1	CISCO NETWORK	C9K-NONE	Smart Building Application Opt Out SKU	\$0.00	\$0.00
40	1	CISCO NETWORK	C9K-ACC-RBFT	RUBBER FEET FOR TABLE TOP SETUP 9200 and 9300	\$0.00	\$0.00
41	1	CISCO NETWORK	C9K-ACC-SCR-4	12-24 and 10-32 SCREWS FOR RACK INSTALLATION; QTY 4	\$0.00	\$0.00
42	1	CISCO NETWORK	CAB-GUIDE-1RU	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	\$0.00	\$0.00
43	1	CISCO NETWORK	C9300-NM-2Y	Catalyst 9300 2 x 25GE Network Module	\$1,817.62	\$1,817.62
44	1	CISCO NETWORK	C9300-DNA-E-48	C9300 DNA Essentials; 48-Port Term Licenses	\$0.00	\$0.00
45	1	CISCO NETWORK	C9300-DNA-E-48-5Y	C9300 DNA Essentials; 48-Port; 5 Year Term License	\$1,327.19	\$1,327.19



Item	Qty	Manufacturer	Part Number	Description	Unit Price	Extended Price
66	1	CISCO NETWORK	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	\$0.00	\$0.00
67	1	2	TRADE-IN CREDIT	TRADE-IN CREDIT	-\$15,000.00	-\$15,000.00
200		War and Life		Pro	ducts Subtotal	\$84,748.33
Logica	alls Profe	essional Service	s - Fixed Fee			
68	1	Labor	PS	Project Completion	\$8,001.00	\$8,001.00
- E164			VIV. Walker	Logicalis Professional Services Fixe	d Fee Subtotal	\$8,001.00

Grand Total	
Products and Services Subtotal:	\$92,749.33
Contract Admin Fee:	\$934.80
Travel Expenses:	\$730.50
Sales Tax:	\$6,864.61
Grand Total:	\$101,279.24



- 4.1.1 Provide up to four (4) hours of first business day support
- 4.2 Documentation
  - 4.2.1 Provide as-built documentation

#### **Deliverables**

- Informal implementation plan
- Device configuration files
- As-built documentation

# **Project Management**

The assigned Logicalis Project Manager will be responsible for providing the following services:

# Project Manager 2 (Low Rigor)

### **Planning**

- Project initiation phone call
- Resource scheduling
- · High-level milestone timeline

#### Execution

- · Product tracking, if applicable
- Weekly project status call and email
- Resource management and allocation
- Project escalations

# **Monitoring & Controlling**

- Project Deliverable review and delivery, as applicable
- Scope management
- Document Project Change Requests (PCRs), if applicable
- Timeline monitoring

# Closing

Project Closure and Acceptance processing



# **Terms and Conditions**

#### Terms Applicable to All Sales

- In the event Customer chooses to lease the Products and/or Services from a third party leasing company, Customer remains liable for payment to Logicalis for all Products and/or Services purchased until Logicalis receives payment from such leasing company.
- 2. All items not specifically included in this document are out of scope.
- 3. Prices are valid for 30 days from date of the document unless otherwise stated.
- 4. The information in this document is considered proprietary and confidential to Logicalis. By acceptance of this Quotation, Customer agrees to maintain this confidentiality and use such information for internal purposes only.

#### Terms Applicable for Product Sales

- To the extent applicable, the terms of the 1GPA Contract #19-07PV-03 are incorporated herein by reference.
  For all other terms not addressed in the previously stated contract, Logicalis Terms of Sale, found on our
  website at www.us.logicalis.com/tcsales apply and are incorporated herein by reference.
- 2. Any variation in quantity or requested delivery may result in price changes.
- 3. Prices are subject to change without notice in the event the Product's manufacturer/distributor changes the price to Logicalis.
- 4. Shipping and taxes are added at time of invoice. Shipping charges are subject to handling fees for specifying carriers and same day shipments.
- 5. Logicalis collaborates with the OEM/distributor to schedule delivery to Customer's loading dock; inside delivery is available upon request and may increase the cost of delivery.
- 6. To the extent this Quotation includes Cisco Cloud Services, the following link shall apply: www.cisco.com/c/en/us/about/legal/cloud-and-software/cloud-terms.html. "Cisco Cloud Services" shall mean any of the offerings described on the aforementioned link. If Customer does not issue a purchase order to Logicalis or otherwise accept a Logicalis quotation to renew such Cisco Cloud Services, or does not otherwise provide written notice of non-renewal, at least forty-five (45) days prior to the end of the then-current subscription term thereof, then the Cisco Cloud Services shall automatically renew and Customer agrees to pay Logicalis for such renewed subscription term at the rates charged by Logicalis therefor.

#### Terms Applicable for Professional Services Sales

- To the extent applicable, the terms of the 1GPA Contract #19-07PV-03 are incorporated herein by reference.
   For all other terms not addressed in the previously stated contract, Logicalis Terms of Sale, found on our website at www.us.logicalis.com/tcsales apply and are incorporated herein by reference.
- General customer responsibilities, project assumptions, change management processes, and other terms applicable to the delivery and receipt of services (as applicable to this Quotation), found at us.logicalis.com/ gcr, are incorporated herein by reference.
- 3. Travel expenses will be billed directly to Customer at the fixed fee stated in Grand Total pricing table above.